

Message Text

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ORIGIN ARA-20

INFO OCT-01 ISO-00 SSO-00 NSCE-00 INRE-00 CIAE-00 PM-07

INR-10 L-03 NSAE-00 NSC-07 RSC-01 PRS-01 SPC-03 SS-20

IGA-02 MC-02 EB-11 OMB-01 TRSE-00 /089 R

DRAFTED BY ARA/EP/E:DKGUTHRIE:EFM

APPROVED BY ARA:HSHLAUDEMAN

AMB. BREWSTER

DOD/ISA - COL. RIVERS

ARA/PLC - MR. NORTON

DOD/DSAA - MR. BILLINGS

ARA/EP - MR. WEBER

PM/SAS - MR. GREY

L/PM - MR. BOREK

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FM SECSTATE WASHDC

TO AMEMBASSY QUITO IMMEDIATE

INFO USCINCSO

C O N F I D E N T I A L STATE 044735

E.O. 11652:GDS

TAGS: MASS, EC, US

SUBJ: ECUADOREAN AIRCRAFT PURCHASE REQUESTS

REF: (A) QUITO 991, (B) QUITO 1225, (C) STATE 039382,

(D) USDAO QUITO 421 221523Z AUG. 73

USCINCSO ALSO FOR POLAD

1. REFS A AND B TRANSMITTED GOE REQUEST FOR PURCHASE OF
12 EACH F-4, F-5E, AND A-37 AIRCRAFT AND FOR INFORMATION
ON PRICE, AVAILABILITY, AND METHODS OF FINANCING.
SIMILAR REQUEST PRESENTED IN WASHINGTON BY AMBASSADOR
QUEVEDO (REF C). IN ADDITION, GOE IN AUGUST 1973 ASKED
TO BUY 24 T-33'S (REF D) AND HAS SUBSEQUENTLY INDICATED
ITS CONTINUING INTEREST IN THIS AIRCRAFT.

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2. TO RESPOND FULLY TO GOE REQUESTS REQUIRES MORE DETAILED INFORMATION THAN GOE HAS YET PROVIDED TO US; HENCE, WE PROPOSE TO SEND USAF SURVEY MISSION TO QUITO TO CONSULT WITH ECUADOREAN AIR FORCE, USDAO, AND EMBASSY ON ECUADOREAN REQUIREMENTS AND DRAW UP RECOMMENDATIONS FOR SALES PROGRAM. MISSION WOULD ALSO BE PREPARED TO DISCUSS TRAINING PROGRAMS FOR F-5, A-37 AND T-33 FOR ECUADOREAN AIR FORCE PERSONNEL.

3. PRINCIPAL FOCUS OF MISSION WOULD BE ON ECUADOREAN REQUESTS FOR F-5E, A-37 AND T-33 AIRCRAFT. IT WOULD NOT BE PREPARED TO PROVIDE INFORMATION ON F-4'S, SINCE OUR POLICY, AS GOE HAS SEVERAL TIMES BEEN ADVISED, REMAINS NOT TO SUPPLY F-4'S TO LATIN AMERICA, AND WE ARE NOT PREPARED TO SELL F-4'S TO ECUADOR.

4. ACTION REQUESTED: CHARGE IS REQUESTED TO DELIVER TO DEFENSE MINISTER FOLLOWING RESPONSE FROM AMBASSADOR TO MINISTER'S LETTER TRANSMITTING ECUADOREAN REQUEST.

5. BEGIN TEXT: DEAR MR. MINISTER: IN YOUR LETTER OF (EMBASSY SHOULD INSERT APPROPRIATE DATE), YOU ADVISED ME OF YOUR GOVERNMENT'S DESIRE TO PURCHASE TWELVE F-4, TWELVE F-5E, AND TWELVE A-37 AIRCRAFT TOGETHER WITH APPROPRIATE ARMAMENT. YOU ALSO ASKED FOR INFORMATION ON PRICE, AVAILABILITY, AND FINANCING OF THESE AIRCRAFT.

6. MY GOVERNMENT IS PREPARED TO APPROVE THE SALE OF F-5E AND A-37 AIRCRAFT TO ECUADOR; WE ARE ALSO PREPARED TO APPROVE THE SALE OF T-33 AIRCRAFT, WHICH HAVE BEEN THE SUBJECT OF EARLIER INQUIRIES BY YOUR GOVERNMENT. HOWEVER, IT IS OUR POLICY NOT TO MAKE THE F-4 AVAILABLE IN LATIN AMERICA.

7. IN ORDER TO FACILITATE A FULL AND PROMPT RESPONSE TO YOUR REQUEST, MY GOVERNMENT PROPOSES TO SEND A U.S. AIR FORCE SURVEY TEAM TO QUITO TO CONSULT WITH THE DEFENSE MINISTRY AND THE ECUADOREAN AIR FORCE ON YOUR AIRCRAFT AND TRAINING REQUIREMENTS AND TO PROVIDE DETAILED INFORMATION ON THE AIRCRAFT IN WHICH YOU HAVE EXPRESSED

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INTEREST. I WOULD APPRECIATE IT IF YOU WOULD ADVISE ME OF YOUR GOVERNMENT'S WILLINGNESS TO RECEIVE A SURVEY TEAM, WHICH CAN ARRIVE IN ECUADOR WITHIN TEN DAYS OF THE TIME WE RECEIVE YOUR AFFIRMATIVE RESPONSE. ONCE THE FINDINGS OF THE SURVEY TEAM HAVE BEEN COMPILED AND REVIEWED BY OUR RESPECTIVE GOVERNMENTS, WE WILL BE PREPARED TO EXAMINE THE QUESTION OF FINANCING.

8. COL. BLAIKIE AND I LOOK FORWARD TO DISCUSSING THE
REQUESTS FOR SALES AND TRAINING BY THE OTHER SERVICES
UPON OUR RETURN TO QUITO. SINCERELY YOURS, ROBERT C.
BREWSTER. END TEXT. KISSINGER

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Message Attributes

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